



National Secretaries Report  
Charlene Bourgeois  
3<sup>rd</sup> Meeting, San Antonio, Texas  
October 20, 2017

I want to thank and congratulate the San Antonio chapter for hosting our 2017 3<sup>rd</sup> Delegates Meeting and Golf Tournament.

I also want to thank all chapter delegates that voted for my re-election as your National Secretary.

I will continue to do my best sending out information as it is given to me.

Please continue to send me your list of Veterans, we are still missing a lot to be recognized as our heroes.

PAGA Chapters, please send me your golf schedule for 2018, if you do not have a website and I will forward your schedule to all Chapters.



2017 National  
3rd Meeting Delegates  
Workshop & Tournament  
San Antonio, TX

Thank you San Antonio, and members for doing a great job in hosting this meeting.

Welcome all the delegates and new chapter treasurers that have just been elected.

A. First of all, let me inform you of the methods of invoicing. Beginning this month you will receive a bill for the remainder for of the year for the members you have and for the tournament dues divided by all members. From there on depending on what happens with Handicomp. There may be the new way of billing. If we continue with Handicomp we will bill you in February and then in May for the remainder of the year. In October we will bill you for the add-ons. For those chapters with more than 50 golfers you may break down your payment in two. For those chapters with less than 20 players you will be expected to pay the full amount.

B. Please fill out the information sheet that was handed out to each chapter with the necessary information. It's been a bit difficult to get in touch with some of the treasurer or the President of some chapters also in trying to get the bill to them.

C. My goal is to have everyone current in their dues, but I can't accomplish this if some of you don't return my call or answer my e-mails. There is no excuse now about not communicating with the treasurer. I want to thank you all those who support this efforts whole heartedly. And hope that all you will come on board.

D. We have collected some of the monies from some of those delinquent, and we still have some still out there with large amount who won't return calls or answer e-mail. We are not giving up though. I will continue to and try to retrieve those funds for the association.

E. If you all know of some chapters that are not here, please let them know of our situation and that we want them to be current with their dues. Give my phone number or e-mail to contact me.

R. G. Garcia  
NPAGA Treasurer  
4102 Rippling Creek Dr.  
Corpus Christi, TX 78410-3734  
ccblue47@gmail.com  
361-232-8948

Chapter Name	Nun. of Mem's	4/1/17 to 7/31/17	Amt pd.	Invoice #	Date of Invoice	10/3/17 Amt. Owed	0-30	31-60	61-90	Total amount Due	
Abilene PAGA	15			101001	10/3/17	\$ 30.00				\$ 30.00	
Alice PAGA	46	2		101002	10/3/17	\$ 92.00				\$ 92.00	\$ 22.00
Austin PAGA	88	2	\$ (22.00)	101003	10/3/17	\$ 176.00				\$ 176.00	
Brazoria PAGA	65			101004	10/3/17	\$ 130.00				\$ 130.00	
Brownsville PAGA	51	2		101005	10/3/17	\$ 102.00				\$ 102.00	\$ 22.00
Chicago PAGA	19			101006	10/3/17	\$ 38.00				\$ 300.50	
Corpus Christi PAGA	91	1	\$ (11.00)	101007	10/3/17	\$ 182.00	\$ 182.00			\$ -	
Dallas PAGA	81	3		101008	10/3/17	\$ 162.00				\$ 162.00	\$ 33.00
Detroit PAGA	47	6		101009	10/3/17	\$ 94.00	\$ (121.00)	\$ (94.00)		\$ 149.00	\$ 66.00
E. Chicago PAGA	26	3		101010	10/3/17	\$ 52.00				\$ 52.00	\$ 33.00
Edingburg PAGA	45	3	\$ (33.00)	101011	10/3/17	\$ 90.00				\$ 90.00	
El Paso PAGA	81			101012	10/3/17	\$ 162.00	\$ (162.00)				
Ft. Worth PAGA	98	2		101013	10/3/17	\$ 196.00				\$ 196.00	\$ 22.00
Harlingen PAGA	68			101014	10/3/17	\$ 136.00				\$ 136.00	
Houston PAGA	64			101015	10/3/17	\$ 128.00	\$ (128.00)				
Irving PAGA	26	3		101016	10/3/17	\$ 52.00				\$ 52.00	\$ 33.00
Kansas City PAGA	24	2		101017	10/3/17	\$ 48.00				\$ 48.00	\$ 22.00
Killen PAGA	53	2		101018	10/3/17	\$ 106.00				\$ 106.00	\$ 22.00
Laredo PAGA	86	7		101019	10/3/17	\$ 172.00				\$ 172.00	\$ 77.00
Lockhart PAGA	41	2	\$ (22.00)	101020	10/3/17	\$ 82.00				\$ 82.00	
Lubbock PAGA	10	2		101021	10/3/17	\$ 20.00				\$ 672.00	\$ 650.00
Mercedes PAGA	4			101022	10/3/17	\$ 8.00				\$ 239.00	
Missouri City PAGA	26			101023	10/3/17	\$ 52.00	\$ (52.00)			\$ -	
New Braunfels PAGA	60	9		101024	10/3/17	\$ 120.00	\$ (120.00)			\$ -	
N. Hays Cnty PAGA	17	0		101025	10/3/17	\$ 34.00				\$ 34.00	
Odessa PAGA	46	2		101026	10/3/17	\$ 92.00				\$ 225.00	\$ 22.00
Oklahoma City PAGA	30	1		101027	10/3/17	\$ 60.00	\$ (60.00)			\$ -	\$ 11.00

PAGA of Kingsville	30	3		101028	10/3/17	\$ 60.00	\$ (489.00)			\$ -	
PAGA of Las Cruces	35			101029	10/3/17	\$ 70.00				\$ 70.00	
Round Rock PAGA	31	2		101030	10/3/17	\$ 62.00				\$ 62.00	\$ 22.00
San Angelo PAGA	146	3		101031	10/3/17	\$ 292.00				\$ 292.00	\$ 33.00
San Antonio PAGA	151	2		101032	10/3/17	\$ 302.00				\$ 302.00	\$ 341.00
San Marcos PAGA	43	3		101033	10/3/17	\$ 86.00	\$ (473.00)			\$ 339.00	\$ 33.00
Santa Ana PAGA	63	12		101034	10/3/17	\$ 126.00				\$ 132.00	\$ 132.00
Seguin PAGA	41	2	\$ (22.00)	101035	10/3/17	\$ 82.00				\$ 82.00	
Victoria PAGA	95	15	\$ (165.00)	101036	10/3/17	\$ 190.00				\$ 190.00	
Waco PAGA	27			101037	10/3/17	\$ 54.00				\$ 54.00	
Wichita PAGA	18	1		101038	10/3/17	\$ 36.00				\$ 36.00	\$ 11.00
		97	\$ 1,067.00			\$ 3,976.00	\$ (1,423.00)	\$ (94.00)	\$ -	\$ 4,804.50	\$ 1,585.00

Key: Monies Paid

Total Due by All Chapters

\$ 7,456.50

Key: Monies Owed







National Tournament Director Report  
Arthur Saucedo  
3<sup>rd</sup> Meeting, San Antonio Texas  
October 20, 2017

USGA announced there will be some modifications to their Licensing Program. These changes will go into effect on January 1, 2018, which also includes changes to the USGA Handicap System. The purpose is to improve governance and oversight and lay a foundation for the World Handicap System beginning 2020.

The USGA will begin working with 59 state and regional golf association, which will be known as Allied Golf Associations (AGAs). Currently, each licensed club can issue a Handicap Index to golfers. When the changes are implemented, AGA will take responsibility to administer the Handicap Index to golfers. Each AGA will support administration and oversight of the USGA Handicap System, USGA Course Rating System, Rules of Golf and Rules of Amateur Status and other responsibilities of the game. I spoke with Cindy Cooper, in the USGA Handicap department and she stated she didn't see any immediate changes that will require us to join an Allied Golf Association for the next two years, but that could change. There is still a lot of uncertainty with the changes. In 2019, if a Type III golf club is using 3<sup>rd</sup> Party Service provider the USGA may require the 3<sup>rd</sup> party service provider to start using the USGA interface to compute the golfers handicap index; at that time, the USGA would require a \$2 fee from the service provider for each golfer. Ms Cooper stated there are no definite plans beyond the year 2020. As soon as the USGA determines the changes beyond the year 2020 it will announce it to everyone. What they are wanting to do is have a system that will calculate a handicap index for golfers worldwide by the year 2020. They still can't say with certainty when and what changes will take place in the next two years.

To be authorized to use the USGA Handicap System in 2018, each PAGA Chapters will need to reapply for a two-year license after November 1, 2017. USGA considers each of our chapters as a Golf Club and therefore needs to be treated as an individual Golf Club. The licensing process will be streamlined to facilitate the clubs reapplying. The application to apply for the USGA license will be on the www. USGA.org website on November 1, 2017. Be sure your chapter applies for the 2018 – 2019 years.



# Handicomp Usage

## Handicomp Handicap Application:

All 38 Chapters listed with Handicomp Service Provider used the Handicap application this Calendar year.

Handicomp 10/12/2017:

We have 38 chapters

Active – (Men-1907) (Women-89) Total = 1996

Inactive – (Men-942) (Women-49) Total = 991

Scores Posted	Men	Women	Total
Scores entered as a Total	655	81	736
Hole-by-Hole Scores (HbyH)	5,546	213	5,759
HbyH – ESC not Applied (HbyH Par Missing)	35	0	35
HbyH – ESC Applied	5,511	213	5,724
HbyH – ESC Applied – Score Adjusted	1,987	60	2,047
HbyH – ESC Applied – Score Not Adjusted	3,524	153	3,677

## Handicomp Tournament Application:

There are 38 Chapters listed with the Handicomp Service Provider. Twenty-six of the Chapters used the tournament application this calendar year. I spoke with some of the chapters that have not used it, some said they do not have the hardware they need to use the tournament application. Some still preferred the old way of using pencil and paper. Several I spoke with want to start using it, so we set a time for us to get together and set up a tournament. Anyone wanting my assistance in using any of the Handicomp applications, please contact me. We have several members in this organization that are very proficient using the handicap and tournament application. I want to set-up chapters that will cover a specific region assisting chapters with-in a region with the handicap and tournament applications.

A reminder to all the chapters hosting a National event, Delegates adopted into the NPAGA By-Laws; Section 32. Golf Tournament(s) held by the Chapter Hosting a National Delegates/Business Meeting is required to use the Tournament Application software provided by the current Handicap Service Provider, in conjunction with the rules of golf.



September 25, 2017

**TO:**

Golf Clubs licensed under the USGA Handicap Licensing Program  
and Handicap Computation Providers

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You are receiving this important communication from the USGA because you play a critical role today in the administration and delivery of the USGA Handicap System. Whether you are a Golf Club that is licensed directly by the USGA, or a technology provider that provides important services to Golf Clubs and Licensed Golf Associations, you participate in delivering one of golf's most unique and valued assets -- the ability to play against anyone, on any course, on a level playing field. From all of us at the USGA, and on behalf of the millions of golfers who enjoy their USGA Handicap Index, thank you for your contributions.

The USGA sent a letter in late March announcing that the current USGA Handicap System Licensing Program for Clubs will expire on December 31, 2017 and that there will be some modifications to the program. These changes, which will go into effect on January 1, 2018, together with changes to the USGA Handicap System, are the core elements of a governance structure reform that will improve governance and oversight and lay a foundation for the World Handicap System beginning in 2020. This letter provides additional details about these changes so that you can prepare properly for the 2018 calendar year.

## **USGA Handicap System Revisions**

In January 2018, the USGA will commence a new working collaboration with 59 state and regional golf associations, which will be known as Allied Golf Associations (AGAs). These 59 AGAs (each operating within a discrete geographic footprint) will support the administration and oversight of the USGA Handicap System, USGA Course Rating System, Rules of Golf, and Rules of Amateur Status, among their many other important responsibilities to the game.

Each of these AGAs will be authorized to provide the administration and governance oversight of the USGA Handicap System and USGA Course Rating System for their defined geographic territories. Beginning in 2018, the AGAs will have increased responsibility and authority for the administration and governance oversight of each Handicap Index issued to golfers. In addition, there are modifications to the definition of Golf Club Type that further clarify the distinctions between a Type I, Type II and Type III Golf Club (the new definitions that will be enacted on January 1, 2018 can be found [here](#)). Because of the expanded responsibilities of the AGAs in administration and oversight of the USGA Handicap System, beginning in January 2018, the USGA will no longer directly license Type I Golf Clubs to issue USGA Handicap Indexes; instead, these Type I Golf Clubs will be required to obtain authorization through the AGA in their geographic territory to utilize the USGA Handicap System, including the issuance of a USGA Course Rating and Slope Rating.

To facilitate an orderly transition and help ensure that clubs are retained within the overall governance structure, the USGA will allow Type I Golf Clubs that currently are licensed directly to use the USGA Handicap System to reapply for direct authorization from the USGA for a single term that will last through the end of December 2019. This transition period aims to provide sufficient time to enact operating adjustments and to establish a mutually agreeable working arrangement with the AGA. The application for authorization of Type I Clubs will be available on the USGA website beginning on November 1, 2017.

Type II and Type III Golf Clubs that elect not to join AGAs as full members, and yet seek authorization to issue a USGA Handicap Index, may apply to be authorized directly through the end of 2019. These Clubs will be assigned to the AGA in their territory and will have an affiliation with the AGA that is limited solely to the administration and oversight of the USGA Handicap System. The annual fee for the administrative oversight provided by the AGA will be \$1 per golfer. All Type II and Type III Clubs that have been licensed directly by the USGA and whose agreements expire on December 31, 2017 will be required to reapply for authorization. The application for authorization of Type II and Type III clubs will also be available on the USGA website beginning on November 1, 2017.

## **Centralized USGA Handicap Back-End Computation**

One of the most significant changes that will be implemented during the 2018 calendar year is the centralized back-end computation of each USGA Handicap Index. Under the current structure, a variety of third-party technology providers provide USGA Handicap Indexes using their own separate systems and calculations.

Over the course of 2018, the USGA will provide opportunities for third-party technology providers to connect their user interfaces to a new common USGA Handicap back-end computation engine. We believe that centralizing USGA Handicap computation, will greatly improve the reliability and portability of handicaps within the game to ensure that a USGA Handicap Index can be retrieved easily for verification, for play, and for governance oversight. For the first time, all USGA Course and Slope Ratings, as well as all USGA Handicaps, will be organized in one place to create a truly authoritative, credible and universally-recognized source for this information to better support the future of the game. The centralized back-end computation of USGA Handicaps will not prevent third party providers from continuing to offer their user-facing products and services.

The USGA has been building the technology infrastructure to operate this centralized back-end system in preparation for handicap computation services that will, among other things, support a future World Handicap System. We are also preparing for the integration of this system with the user interface products offered by third-party providers. We are committed to working closely with these technology providers to help ensure a smooth transition for them and their customers. We anticipate that they will continue to provide administrative tools and golfer score posting interfaces for USGA Handicaps, and that the back-end integration will be "invisible" to their users. It is our goal to provide excellent service to these providers and we welcome continued innovation among technology companies to enhance the experience for golfers.

Finally, as part of the centralized back-end computation of USGA Handicaps, the USGA will charge a nominal service fee of \$1 per golfer per year. This fee will help support the technology resources that we use to maintain and enhance the common technology and data services platforms that will serve golfers, facilities, clubs, AGAs and technology companies into the future. The fee will be payable and due on an annual basis, starting with the initial implementation of the USGA back-end computation service for each AGA or Golf Club.

We expect to complete this transition with all third-party technology providers to connect them with the fully centralized USGA Handicap computation engine by the end of the 2018 calendar year.

## **Summary**

Collectively these changes represent a substantial step toward delivering better value and service to golf facilities, clubs and golfers. They provide the foundation for a seamless integration of technology that will help assure the reliability, consistency and fairness of the USGA Handicap System and help us all to guide the game toward a healthy future.

There will be many details to be shared, and we are committed to working with all of you over the course of the coming days, weeks and months to make this transition successful. Additionally, we will be in regular contact with the AGAs regarding the process and will continue to provide them with information to share with clubs and golfers.

Thank you for your participation in this process. We welcome your thoughts and feedback and encourage you to send them to us at [engagement@usga.org](mailto:engagement@usga.org). We constantly monitor this inbox and will direct your comments to the most appropriate team.

The USGA is deeply passionate about our service to the game of golf, the golf facilities and clubs that are so essential to its health, and the golfers whose enjoyment of the game is the fuel that keeps its fire burning.

Thank you for your support and commitment for the good of the game.

Steve Edmondson  
Managing Director of Handicapping and Course Rating

Emily von Doehren  
Senior Director of Regional Affairs

Gareth Londt  
Head of GHIN

Emily von Doehren  
Senior Director of Regional Affairs

Gareth Londt  
Head of GHIN

# Handicomp Golf Network Agreement

This Agreement: (herein the "Agreement"), is made effective this \_\_\_\_ day of \_\_\_\_\_, 2017, between National Pan American Golf Association (herein "Association"), an organization having its principal offices located at 2800 Morningside Dr, New Braunfels, TX 78130, and Handicomp, Inc. (herein "Handicomp"), which is located at 3790 28<sup>th</sup> Street, SW, Suite A, Grandville, MI 49418; together with Association collectively referred to herein as the "Parties".

In consideration of the mutual promises contained herein, the Parties agree as follows:

## 1. **Designation of Golf Network Service:**

- A. During the term of this Agreement and all extensions hereof, the Association designates Handicomp as a provider of USGA Golf Handicap Computation services and Golf Tournament Management services for the Association and its Chapter Golf Clubs (referred herein as "Clubs") desiring to make use of said products and services in accordance with the terms of this Agreement.
- B. The USGA Golf Handicap Computation Service will be served through the Golf Handicap Network (referred herein as "GHN"), the Golf Tournament Management services will be served through the Golf Tournament Network (referred herein as "GTN"). The GHN and GTN are collectively referred to as the Golf Network (referred herein as "GN").
- C. The Parties and participating Clubs shall at all time during the term of this Agreement meet the Minimum Services & Standards which are attached to this Agreement as **Attachment A**. During the term of this Agreement certain reasonable operational changes may become necessary requiring adjustments to the Minimum Services & Standards. The Association and Handicomp will work together to bring about these changes in a timely and orderly manner. If these changes are required to remain in compliance with the current operating standards as defined by the USGA Handicap System manual, all associated costs will be the responsibility of Handicomp. Costs associated with program changes authorized by the National Board of the Association will be the responsibility of the Association and be billed at \$95/hour.
- D. Handicomp may use the Association's logo in its promotional literature only after receiving written consent from the Association president, and may advertise that it is a "USGA Handicap Technology Vendor of the Association".

## 2. **Golf Network Service:**

- A. Handicomp shall be responsible for the support and maintenance of the GN. The Association shall be responsible for the marketing and sales of the GN to its Clubs.
- B. The Association recognizes that for Clubs to issue official USGA Handicap Indexes® to their member golfers, they must follow the USGA Handicapping System® as defined by the USGA Handicap System

Manual, including the revision schedule and active season as determined by the USGA Authorized Golf Association with jurisdiction in their region.

3. **Term:** The term of this Agreement shall be for one (two) seasons, commencing on January 1, 2018 and continuing until Dec 31, 2019 (2020) (herein the "Termination Date"). In the case of a two year agreement, the 2<sup>nd</sup> year of this Agreement may be terminated (cancelled) by the Association if notice is given to Handicomp prior to December 10, 2018. Otherwise this Agreement may not be terminated by either Party hereof except for breach or failure to perform.
4. **Invoicing for Golf Network Services:**
  - A. The Association will collect the fees detailed in **Attachment B** for each Active golfer each golf season. For the purpose of this Agreement, an Active golfer is any golfer who is marked in the GHN as Active at any point during the course of a season.
  - B. **Billing:**
    - a. On March 31 of each golf season Handicomp will invoice the Association for 50% of all active golfers listed on the golfer listing report at the **Attachment B** billing rate for the GHN service, and for 50% of the total annual fees for the GTN service.
    - b. On June 30 of each golf season Handicomp will invoice the Association the remaining 50% of the March 31 billing amount plus 100% of all golfers added or activated in the GHN since the March 31 billing.
    - c. On September 30 of each golf season Handicomp will invoice the Association for all golfers added or activated in the GHN since the June 30 billing.
    - d. At each billing a Golfer Listing report (club name, golfer name, number, total golfer count, activations, additions and deletes) will be provided to the Association for GHN billing purposes.
  - C. The Association will be responsible for payment within 30 days of each invoice date. Should the Association be delinquent more than 30 days, Association services will be terminated and clubs may continue with the GN as independents.
  - D. Golfer Fees will not be pro-rated. Any golfer added or activated between July 1 and September 30 of a season will be invoiced at full price. Any golfer added between October 1 and December 31 will not be charged.
  - E. Juniors (golfers at an age of 18 or less prior to the end of a season) will not be charged.
5. **Notices:** Any notice required to be given by either party pursuant to this agreement shall be provided in writing by regular mail or by email to the following specified individual and address:

National Pan American Golf Association  
% Rafael Nanez II

Handicomp, Inc.  
% Stewart Healey

2800 Morningside Drive  
New Braunfels, Texas 78130  
rafaelnanez@hotmail.com

3790 28<sup>th</sup> Street, SW Suite A  
Grandville, MI 49418  
shealey@handicomp.com

6. **Value Add Services Marketing:** Handicomp may market and sell its integrated value add services including the Golf Mobile Network, Golf League Network and Golf Registration Network to Clubs and their golfers. Golfers are offered the opportunity to opt out from solicitations.
7. **Entire Agreement:** This Agreement together with **Attachments A & B** constitute the entire agreement between the Parties. No provision in this Agreement or its Attachments may be amended or modified, except in a writing signed by the Parties. No provision of this Agreement or its Attachments may be waived except in a writing signed by the party from whom such waiver is sought and any such waiver shall be effective only on the specific instance and for the specific purpose given.
8. **Applicable Law:** All terms and provisions of this Agreement and its Attachments, and any disputes between the Parties arising hereunder, shall be determined and construed in accordance with the laws of the State of Michigan.
9. **Non-Assignment:** This Agreement is not assignable by either of the Parties without the written approval of the other Party.
10. **Successors:** This Agreement shall inure to the benefit of, be binding upon, and be enforceable by and against the Parties hereto, their successors and permitted assigns.
11. **Separability of Provisions:** Each provision of this Agreement shall be considered separable, and if for any reason any provision or provisions herein are determined to be invalid, unenforceable, or illegal under any existing or future law, such invalidity, unenforceability, or illegality shall not impair the operation of or effect of those portions of this Agreement that are valid, enforceable, and legal.
12. **Attachments and Exhibits:** All Attachments attached hereto or referred to herein be incorporated herein by this reference.

**National Pan American Golf Association**

**HANDICOMP, INC.**

By: \_\_\_\_\_  
Rafael Nanez II – President                      date

By: \_\_\_\_\_  
Stewart Healey – President                      date



# **Attachment A**

## **Minimum Services & Standards**

### **Handicomp Requirements:**

- A. Handicomp shall provide an Internet based USGA computation service called the Golf Handicap Network that can be found at the url [www.GolfHandicapNetwork.com](http://www.GolfHandicapNetwork.com).
- B. Handicomp shall provide an Internet based golf tournament management service called the Golf Tournament Network that can be found at the url [www.GolfTournamentNetwork.com](http://www.GolfTournamentNetwork.com).
- C. Handicomp shall provide the Association with a password protected login that allows it to manage its Clubs.
  - a. This includes the ability to generate Club and Association consolidated reports.
  - b. This includes the ability to access golfer scoring records and demographic information, so that the Association can make changes (e.g. change the golfers to active/inactive, correct spelling of names, etc...) and verify USGA Handicap Indexes.
- D. Handicomp shall provide the Association with an external login feature that allows golfers to login to the GN from the Association's home website.
- E. Handicomp shall provide the Association with the ability to direct email Club administrators and/or golfers that do not opt-out of the service.
- F. Handicomp shall provide the GN to all participating Clubs per **Attachments A & B**.
  - a. Association Clubs shall be licensed to use the GN services through this Agreement.

### **Club System Requirements:**

- A. Club administrators shall have a computer running Windows 7 or newer and have broadband Internet connectivity.
- B. The Association and its Golf Clubs recognize that their membership is bound to the Privacy Policy as determined within the GN, and that all members have the option to opt out of electronic communications.

### **Handicap System Requirements:**

- A. For the purpose of computing USGA Handicap Indexes, the GHN will follow guidelines established within the USGA Handicapping System Manual. Should the USGA require an interface with a new back-end computation service, Handicomp shall be responsible for building the interface and related costs, and the Association shall be responsible for any golfer, club or association fees charged by and due to the USGA and or its Authorized Golf Associations. Either party is excused from this term if the USGA denies access to its back-end computation service.

### **Network Requirements:**

- A. The GN will support the latest versions of industry leading browsers, but does not promise to support retired versions of browsers.
- B. The GN shall provide Internet access for golfers belonging to Clubs so they can access their golf information and post scores.

### **Procedural/Operational Requirements:**

- A. Handicomp shall provide technical support for Clubs and Association staff during normal business hours (8 a.m. – 5 p.m. EST Monday – Friday) with a guaranteed eight-hour response time.

## **Attachment B**

### **Golf Network Pricing**

<b>Base Offering</b>	<b>Annual Fee(s) Paid to Handicomp</b>
<b>Golf Handicap Network</b>	<b>\$4.20 per Active golfer</b>
<b>Golf Tournament Network</b>	<b>\$1495</b>

The GTN and GLN fee is an umbrella fee that covers the Association and its Clubs for said period of time.

**NATIONAL PAGA 3<sup>RD</sup> DELEGATES MTG. & WORKSHOP**  
**SAN ANTONIO, TX**  
**10/20/17**

**NATIONAL VICE PRESIDENT'S REPORT**

Welcome to the 2017 NPAGA 3<sup>rd</sup> Delegates Mtg. & Workshop.

I want to thank and congratulate the San Antonio chapter for graciously being selected as our 2017 3<sup>rd</sup> Meeting hosts.

I also want to sincerely thank all chapter delegates that granted me their vote of confidence in re-electing me as your National Vice President for the next two years (2018 & 2019) during our National Convention in Austin, TX.

I am truly looking forward in working together with our two newly elected board members R. G. Garcia and Art Saucedo as we launch the next two years as a team along with our national president Ralph Nanez and national secretary, Charlene Bourgeois. Seems like we have been working none stop since the national convention as we prepare to take our organization to the next level.

I am glad to report that all our five 2017 National PAGA Scholarship recipients have received their \$1,000.00 scholarship checks at their respective schools and or universities. All students have mailed me thank you notes in being selected as recipients on behalf of our organization out of 104 applicants! I am currently in the process of establishing a permanent check mailing date to all recipient schools by at least Labor Day Weekend for these students to avoid delays in receiving our national scholarship checks if we're to continue with our scholarship program. Currently we have a proposal on the table to curtail or completely discontinue our scholarship program as we know it.

**Our National PAGA Conventions and Local City Economic Impact**

We need to start calling Press Releases with local newspapers during our National Conventions to reveal to the local community the economic impact that our organization provides to their city during our convention week while in their community(s). It is extensive the amount of dollars that our organization members spend at these annual conventions starting with lodging, restaurants, shopping, golf course expenditures, convention venues, live entertainment, gas purchases, etc., etc... This would also grant us an opportunity to introduce the local chapter officers, their involvement in their communities and what they provide locally in the way of scholarships, donations, special projects, etc. Section number 12 in our current NPAGA Agreements states: **"The National PAGA and host city President(s) and NPAGA Handicap Chairman should get together to give a Press Release at every National PAGA Convention & Golf Tournament.** Our organization needs this type of exposure anytime we can get it.

### **Ways & Means Committee**

I strongly suggest the re-formation of this committee to pursue support and donations from corporate America. First, we must apply to become a 501c3 National PAGA Non-Profit Organization with the IRS to pursue this type of support. Once we obtain this status, our solicitations for donations can be extensive. Some of you may recall that Anheuser-Busch provided our (5) \$1,000.00 NPAGA Scholarships for at least seven years in the past. The sky can be the limit as to what we can pursue from corporate America once we establish ourselves as a non-profit organization. We need to accomplish this ASAP.

### **MEMBERSHIP GROWTH**

Looking at R. G.'s NPAGA 2018 Budget Proposal, I totally agree that we definitely need growth. After reading Art's Player Count by Chapter's Report, we need to aggressively pursue and perhaps work up an agreement with all chapters to simply ask all their members to bring in one new member by at least January 1<sup>st</sup> into their local membership. At our current 1,903 active member count, we can double our national membership to 3,806 members with a blink of an eye.  $3,806 \text{ members} \times \$11.00 \text{ per capita} = \$41,866.00$  per year income. This type of income would certainly help offset our predicted deficit(s). It would also be beneficial if these new members could bring in one new member themselves. With this potential membership growth effort, there's no telling where this would lead us growth wise. Perhaps we could push this growth effort by calling it '**The 2018 NPAGA Membership Growth Challenge**'. We certainly need to do something. Anything is possible!

Regards,

Toyo Amador

NPAGA Vice President – 2018/2019



National President's Report  
Ralph Nanez  
3<sup>rd</sup> Meeting, San Antonio Texas  
October 20, 2017

**CURRENT STATUS OF THE NPAGA**

- A. MEMBERSHIP CHALLENGE FOR THE ORGANIZATION
  - 1. CURRENT MEMBERSHIP COUNT – 89 WOMEN, 1924 MEN, TOTAL 2013 MEMBERS, 38 ACTIVE CHAPTERS, 41 TOTAL CHAPTERS IN ORGANIZATION.
  - 2. CHALLENGE CHAPTERS 5-10 NEW MEMBERS IN 2018.
  - 3. CHALLENGE CHAPTERS TO STAY ACTIVE AND REMAIN COMPLIANT
- B. HANDICOMP NEGOTIATIONS
  - 1. HANDICOMP PROPOSED AGREEMENT
- C. NPAGA HANDICAP SERVICE
- D. NATIONAL BUDGET REVIEW
- E. WORKSHOP TOPICS
  - 1. HANDICOMP/ NPAGAHANDICAP SERVICE COMPARISON AND RECOMMENDATION
  - 2. PER CAPITA REVIEW
  - 3. IMPROVING THE NATIONAL CONVENTION AND TOURNAMENT
  - 4. CHAPTERS WITH LESS THAN 20 MEMBERS
  - 5. NATIONAL SPONSORS AND SUPPORTERS