



2011 National Delegate Winter Meeting Agenda
April 1, 2011
Embassy Suites Hotel
1001 E. McCarty Lane
San Marcos, Texas 78666
Hosted by: San Marcos, Texas PAGA Chapter

Call Meeting to Order 8:10 A. M.

Jesse Pena, National President

Pledge of Allegiance

All Delegates of the PAGA members and guest

Invocation

Rev. Sam Montoya – Sam Marcos, TX

Mr. Pena at this time requested a moment of silence in honor of members who has passed this last year.

Mr. Pena introduced Danny Ortega –Chairman – San Marcos, TX PAGA

Mr. Ortega welcomed all PAGA members and guest.

Mr. Ortega introduced Mayor Daniel Guerrero

Mr. Guerrero welcomed all PAGA members and guest.

Mr. Ortega introduced Sheriff Gary Culter

Mr. Culter welcomed all PAGA members and guest.

Sgt. at Arm

Marty Martinez of Austin, TX Chapter was appointed Sgt at Arms by Jesse Pena National President

Roll Call

Charlene Bourgeois National Secretary Missouri City, TX.

Before roll call secretary passed a sign in sheet.

Alice, Texas	Joe Munoz	San Angelo, Texas	Ernest Perez
Austin, Texas	Mario Torres		Willie Flores
	Marty Martinez	San Antonio, Texas	Ray Aguilón Jr.
Brazoria County, Texas	Jim Luna		Jack Monreal
	Daniel Lara	San Marcos, Texas	Bobby Rodriguez
Brownsville, Texas	Jesse Vicinaiz		Gilbert Perez
		Santa Ana, California	Bob Villarreal
Corpus Christi, Texas	Dan Ortiz	Seguin, Texas	Edward Reyes, Jr.
Dallas, Texas	Noe Guerrero	Temple, Texas	Raymond Vriseno, Jr.
	Alex Garcia		Mike True
Edinburg, Texas	David Tovar	Victoria, Texas	Fred Martinez
	Ken Quin	Wichita, Kansas	Joe Rodriguez
	Leo Cadena		
El Paso, Texas	Pete Solis Jr.		
	Vincent Clausen		
Fort Worth, Texas	Julian Estorga		
	Sargio Alvarado		
Harlingen, Texas	Jose Luis Garcia		
Houston, Texas	Ramiro Romo		
Irving, Texas	Felix Galan		
Kansas City, Missouri	Robert Poor		
Laredo, Texas	Roberto Mancha		
Lockhart, Texas	Armando Contreras		
Lubbock, Texas	Abel Flores		
Mercedes, Texas	Cesar Montelongo		
	Rod Hinojosa		
Missouri City, Texas	Fred Salinas		
	Marty Husband		
New Braunfels, Texas	Trini Camareno		
North Hays County, Texas	Richard Villarreal		
	George Salinas		
Odessa, Texas	George Torres		
	Franck Gomez		
Oklahoma City, Oklahoma	Michael F Ybarra		
Pleasanton, Texas	Bob Aguilera		
Round Rock, Texas	Moe Garza		
	Shorty Valdez		

Total of 32 chapters were present - quorum

National Secretary Report

Charlene Bourgeois Missouri City

A motion was made to suspend the reading of the 2010 3rd NPAGA Delegates Meeting/Workshop was hosted by Brazoria County, TX October 23, 2010 minutes due to time restrain.

Caesar Montelongo –Mercedes, TX motion to accept minutes as written; second by Armando Contreras-Lockhart, TX – **motion passed**

Ms. Bourgeois presented handouts to all delegates for the PAGA Handbook,

- New Ladies Guidelines
- Agreement # 9.

This concluded the Secretary's Report

National Treasurer's Report

Roy Tagle – Alice, TX

Mr. Tagle presented a handout to all the delegates with detailed NPAGA Treasury information.

Mr. Tagle reported that our ending balance was \$39, 859.53

Mr. Tagle address to all delegates Abilene and Waco have paid their dues in full.

Mr. Tagle asked each chapter; please do not adjust invoices, any questions to please call him.

This concluded the National Treasurer's Report

National Tournament Director's Report

Ralph Nanez – New Braunfels, TX

Mr. Nanez presented a handout to all the delegates indicating how many chapters were submitting calculations since July of 2010. Express how important it is to submit all calculations on monthly bases to Minimax.

This concluded the National Tournament Director's Report

National Vice President's Report

Bobby Pena – Ft. Worth, TX

Mr. Pena stated scholarship forms and instructions can be located on the National website and presented zoning map.

Mr. Pena has selected his committee members to review all scholarship applications:

Julian Estorga, Sergio Alvarado of Ft. Worth Chapter and Alex Garcia, David Tovar of Dallas Chapter.

Mr. Pena is working with Barbara Rosales with Miller Coors for the 2011 National in Brownsville.

Mr. Pena thanked all chapters that supported San Marcos brochure ad

This concluded the National Tournament Director's Report

National President's Report

Jesse Pena – Austin, TX

Invited to attend the 2011 First Tee Networking Conference in San Antonio, TX., where I learn about “Making Your Case” to donors, “Impacting Retention, and Progression”, and “Managing Risk for Greater Impact”. It did not cost the organization anything but each year The First-Tee program invites two organizations (one per organization). Most of these were geared at youths but the concepts could be related to our organization (501c(3) and 501c(7)). What image does your organization have or represent. Maybe you need to change directions. The first part was appealing where ideas to approach contributors and donors were provided. The biggest idea was making a case “What is (or is it who) are we really the raising of money for”? What are we telling and showing our community. What can they see (or not see)? Show our success stories and quantitated. Donors look at successes. The biggest part, don't ask how much \$\$ you are requesting, but wait for a donor to provide the amount and definitely don't ask what your chapter “needs”. Use golf for fitness to reduce health related illness in adults, i.e.: diabetes in Hispanics, heart wellness, reduces in high blood pressure. If we are to approach beer distributors, then this method is useless. The Retention portion was interesting where parents get involved when there is a link between a child and parent such as in the case of golfing. If we go after the juniors and involve the parent with a unique event such as a Par Three Caddy Day (Parent and Junior fun outing) or invite a PGA Playing pro to address or provide a clinic, then we should not expose them to every night of alcoholic hospitality. Offer Demo days for parent and child. There should be an event(s) where parent and child can experience a day of enjoy together. Do some of these things and you will find younger member. There will also be an increase in boy and girl participation both at the national and local levels.

I am still pursuing our partnership with the PGA of America. We are still trying to schedule a Play Golf America in Brownsville to promote the Nationals there. Ron Stepanek has mentioned the Lorena Ochoa Golf Foundation as a possible link and he would like to schedule a day in California as well.

Phoenix has delivered their notice of not hosting the 2014 Nationals. After talking with Buddy Duran, President, Phoenix does not want to withdraw from the rotation list. They would be interested in hosting a Winter meeting should a vacancy occur.

Kansas City and Houston have agreed to swap places in hosting the 2012 and 2013 Nationals. Houston will host the 2012 Nationals and Kansas City will host 2013. In between the 3rd Meeting and this Winter Meeting, I have replaced Bob Poors with Joe Rodriguez of Wichita as the chairman of the Senior Committee. Joe Rodriguez has resigned as chairman of the Admission Committee and I will be looking for a replacement.

This concluded the Presidents Report.

Old Business

Proposals:

Callaway flights at all National Functions, presented by Fred Salinas – Missouri City, TX

Mr. Salinas presented handout to all the delegates explaining the Callaway flights at all National Functions.

Mr. Salinas explained reasons why we should have the Callaway Flights at all National Functions in order to introduce new members to the National Organization and help the host city with some of the expenses.

Question was asked, “If Brownsville will have the Callaway system”.

Mr. Vicinaiz of Brownsville stated” Brownsville will not have a Callaway flights”

The Lubbock chapter will have a Callaway Flight, just like San Marcos during the Winter Meeting in 2011.

Question was asked, “Should we vote accepting the Callaway Flights during a National Event”?

The Callaway flight is optional, if the Host Cities wants to have a Callaway Flight during the National Function they are hosting, it is the option of the Host City.

This concluded the proposal report

National Seniors (50 and over) Golf Tournament Rules and Guideline per National By-Laws, presented by Fred Salinas, Missouri City, TX

Mr. Salinas presented handout to all the delegates the National Seniors (50 and Over) Golf Tournament Rules and Guidelines.

Discussion was made for each category and changes as follows:

Qualifications

- Remain SR for Seniors and remove SS for Super Seniors

Competition

- No changes

Trophies & Rings

- Remove No. 5 National Senior Ring (Super silver) will be awarded for the Low Gross winner in each flight per golf course.

Entry Fee

- Add item #3: The National Organization will subsidize the Host City if the entry fee if \$10.00 doesn't cover the total expense of the trophies & rings.

A motion was made to accept the National Seniors (50 and Over) Golf Tournament Rules and Guidelines per National By-Laws with changes.

Mario Torres – Austin, TX accepted the National Seniors (50 and Over) Golf Tournament Rules and Guidelines per National By-Laws with changes, second by Julian Estorga-Ft. Worth. **Motion passed 18 yes – 14 No**

National Board Financials & Expenses, presented by Roy Tagle – Alice, TX

Mr. Tagle stated during the 2010 3rd delegates meeting a focus group was assigned “Board Expense Guidelines”

Mr. Talge presented a hand out to all the delegates as outline “Board Expense Guidelines”

- A. If a problem arises in one of the Chapters that require the presents or attention of a Board of Director, at that time, the President will select, the most qualified Board Member, to attend a special meeting to help resolve the problems.
- B. Visiting a Hosting City, a maximum of two Board Members will be permitted to conduct this requirement. The President will select the two Board members to fulfill this requirement.
- C. The Tournament Director will not be required to make special visits to review the Golf Courses. The Host City will do its best to get the best courses available in their area.
- D. All Board members will be required to find the most economical method of transportation to the Hosting City during Every National Event.
- E. National Events:
 1. The Winter Meeting: The Board of Directors will be allowed to stay at a maximum of three (3) nights lodging.
 2. The National Event: The Board of Directors will be allowed to stay at a maximum of five (5) nights lodging.
 3. The Third Meeting: The board of Directors will be allowed to stay at a maximum of three (3) nights lodging.
 4. The Mileage: will be paid at \$.50per mile.
 5. The lodging will depend on the Host City headquarters.
 6. The Meals: will not exceed \$20.00 per day of the Events one, two and three.
 7. Officer Expenses: are to be kept at a minimum and receipts are required for reimbursement.

A motion was made to accept the “Board Expenses” as an agreement.

Ernest Perez – San Angelo, TX –Motion to accept “Board Expenses; second by Bob Rodriguez – San Marcos. TX

Motion passed: 30 yes, 1 no, 1 – Sustained

Mr. Jesse Pena announced Abilene has now paid heir debits in full.

New Business

Abilene PAGA Chapter, presented by J.R. Garcia, Abilene, TX

Mr. Garcia addressed the delegates, Abilene Chapter has met the requirements to be resubmitted into the Pan American organization.

Mr. Pena asked for a motion to accept Abilene Chapter into the Pan American organization

Cesar Montelongo – Mercedes, TX accepted Abilene Chapter into the Pan American organization; second by Robert Poors – Kansas City, MI **Motions passed: 31 yes Houston was not present at the time to vote**

Mr. Jesse Pena stated Waco is electing their officers and we will see them in Brownsville.

Mid-West Chapters

Ray Barrera, Chicago, IL.

No Report

Proposal to Amend Section 10: item 1 & 6 of the National By-Laws, presented by Joe Rodriguez, Wichita, KS. Mr. Rodriguez stated due to incorrect documentation issued to delegates, Proposal will be address at the 2011 National Delegates meeting in Brownsville, TX.

National Committee Report

National PAGA Women's Committee Report

Viola Saenz, Chrwmn – Victoria, TX

Mrs. Saenz thanked the San Marcos Chapter for hosting this year's Winter Meeting and the National Board for their hard work. . Mrs. Saenz recognized the following Women's Committee Officers: Vice-President/Cookie Ophelia McBride from Corpus Christi, Secretary/Dina Garcia from Corpus Christi, Treasurer/Socorro Vicinaiz from Brownsville, Tournament Directors Co-Chairs/Susie Ruacho from El Paso and Darlene Kie from Irving, Scholarship Committee Chairperson/Olivia Rivas from Brownsville, and Hall of Fame Committee Chair/Inez Ortiz from Brownsville.

Women's committee are selling raffle tickets for their fundraiser, money will go toward the scholarship program.

Tickets were issued to each delegate. There will be four (4) \$500.00 scholarships given to qualified participant.

Mrs. Saenz and Cookie McBride contact several chapters of hoping to have a ladies auxiliary and was not successful.

Recruited 9 lady golfer: Victoria 2, Corpus Christi 3, Austin 2, Pomona 1, and Laredo 1

This concluded the National PAGA Women's Committee Report

National Archives Report

Jesse Garza Jr., Chairman – San Antonio, TX

Mr. Garza stated Pan American is 64 years old and we are approaching 53rd National Event.

Mr. Garza presented National Treasurer all bank statements and expenses. Mr. Garza stated he now has all brochures of the National events in the archives.

Mr. Garza stated he is not getting any younger and has now found an outstanding young man to help in the Archives.

Mr. Garza introduced Mr. Christopher Davila.

Mr. Davila stated how important it is for the history to continue with the Pan American Golf Association. He has offered his assistance to continue the history of the Pan American, and would like everyone's help wherever there is a need.

Mr. Garza stated renovation improvements inside and outside the clubhouse, a lot of construction in the area due to the golf course (Breckenridge). Pan American archives will be displayed at the Texas Museum in Breckenridge.

This concluded the National Archives Report

Mr. Pena stated "With the delegates approval. "I hereby appoint Christ Davila as a successor to Jesse Garza as National Archives Chairman". No one opposedMr. Davila is Archives Chairman.

National Junior Report

Mr. Tiger Olivares

Mr. Olivares stated the junior tournament will have a two day competition. Brownsville Country Place.

Wednesday night is awards night. The 4 and 5 years old juniors will not compete. Mr. Olivares is concerned about parents wanting to accompany their children to the events. The cost, should we charge them for a social package fee? If Brownsville decides to do this, please let him know. I am here to help the junior

golfers!

This concluded National Junior Report

Mr. Pena asking Brownsville to clarify if parents will pay social package... Brownsville stated yes.

Election committee

David Tovar, Chairman – Dallas, TX

Mr. Tovar introduced election committee: Mario Torres, Austin and Lockhart Armando Contreras

Following are candidates for the upcoming elections in Brownsville, TX

National Tournament: Ralph Nanez – New Braunfels, TX

National Secretary: Alex Garcia – Dallas, TX

National Treasurer: Roy Tagle – Alice, TX

National Vice President: Charlene Bourgeois – Missouri City

National President: Toyo Amado-Seguin, TX; Bobby Pena – Ft. Worth

This concluded Election Committee Report

Senior's Committee Joe Rodriguez, Chairman Wichita, KS

Mr. Rodriguez address to all the delegates and asked, "Show of hands, how many are seniors". Welcome to PAGA, AARP, Medicare and SS recipients. Mr. Rodriguez address to the delegates concerns of the seniors needs. Mr. Rodriguez & his committee members will take the role of a liaison between the seniors and the National Organization. He will try to get feedback from senior and find out ways to attract seniors to the National Functions. They will canvas senior and report back to the National Organization.

Mr. Rodriguez after his report, wanted to make a motion. He was asked to please write his motion in form of a proposal and submit it at the next National Meeting.

This concluded the Senior's Committee Report.

Hall of Fame Committee,

Joe Turrieta Chariman, El Paso, TX

Mr. Turrieta annouced there were two (2) 2011 Hall of Fame applications.

*Jesse Vicinaiz – Brownsville, TX

*Joe Nuncio – Austin, TX

The 2011 Hall of Fame is Jesse Vicinaiz

This concluded the National PAGA Hall of Fame Report

Diabetes Committee

Cesar Montelongo, Mercedes TX

Mr. Montelongo reported, Mercedes donated a \$1000.00 and Missouri donated \$400.00 to the Diabetes fund.

Mr. Montelongo reminded to the delegates to please continue their support.

This concluded the Diabetes Committee

National Convention Reports

2010 National 3rd Meeting/Workshop-Senior Tournament Report

Jim Luna – Brazoria, TX

Mr. Luna presented a handout to all the delegates' 2010 National 3rd Meeting/Workshop-Senior Tournament post financial report.

Mr. Luna thanked everyone who attended the 2010 National 3rd Meeting/Workshop and Tournament in Brazoria.
Reported: 275 golfers,
Total Income \$46, 132.64
Total Income \$41, 899.42
Profit \$4233.22

This concluded 2010 National 3rd Meeting/Workshop-Senior Tournament Report

2011 National Winter Meeting Report

Danny Ortega – San Marcos, TX

Mr. Ortega reported there are 390 golfers registered, 140 – 150 guests registered, 7 & 8 social package; golf courses are in excellent condition. Mr. Ortega apologized for the inconvenience of one golf course tee time is 1:00pm.

This concluded 2011 National Winter Meeting Report

2011 National Tournament & Convention Report

Jesse Vicinaiz – Brownsville, TX

Mr. Vicinaiz announced “Brownsville is ready for the 2011 National Tournament & Convention “

Mr. Vicinaiz summarized the events:

- Six Time Grammy Award Winner on Wednesday night, Jimmy Gonzales Y Grupo Mazz,
- Legendary Hermanos Layton on Friday night
- Early Bird Discount for registration received by May 31st
- \$500 incentive to top two chapters with most registrants proportionate to membership
- \$100 incentive to Chapter with most lady golfers registrants
- \$100 incentive to Chapter with most junior registrants
- Two day junior tournament

All information for the 2011 National Tournament & Convention will be on the Brownsville website.

This concluded 2011 National Tournament & Convention Report

2011 National 3rd Meeting/Workshop Report – Lubbock, TX

Mr. Abel Flores – President of Lubbock, TX presented a hand out to all the delegates, welcome letter, agenda and hotel information. Entry fee is \$100.00.

This concluded 2011 National 3rd Meeting/Workshop-Senior Tournament Report

2012 National Tournament & Convention

Ramiro Romo, Houston, TX

Mr. Romo will have a full report in Brownsville. Mr. Romo states he has the headquarter, the convention center and some of the golf courses

This concluded 2012 National Tournament & Convention Report

Mr Pena as this time asked for a motion to accept the proposal for Lubbock

Mr. Pete Solis-El Paso, TX accepted 2011 National 3rd Meeting/Workshop proposal as it; second Ernest Perez-San Angelo. Motion passed...unanimously

There being no other business a motion was made, seconded and passed to adjourn meeting – 12:07pm.

Submitted by: Charlene Bourgeois National PAGA Secretary

July 4, 2011